



This is the original conceptual design of all of the Internet related communications of the YES system.

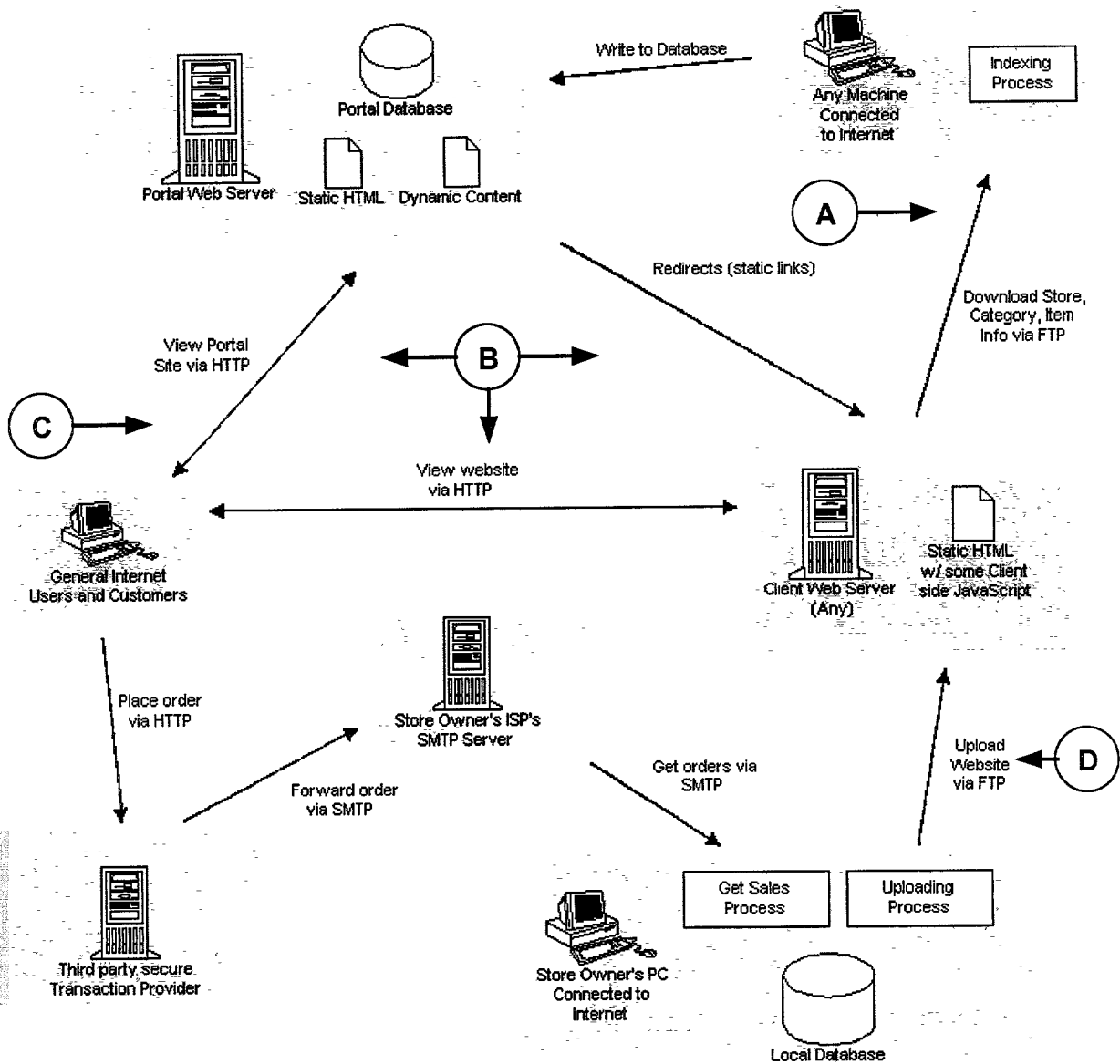


Fig. 2A

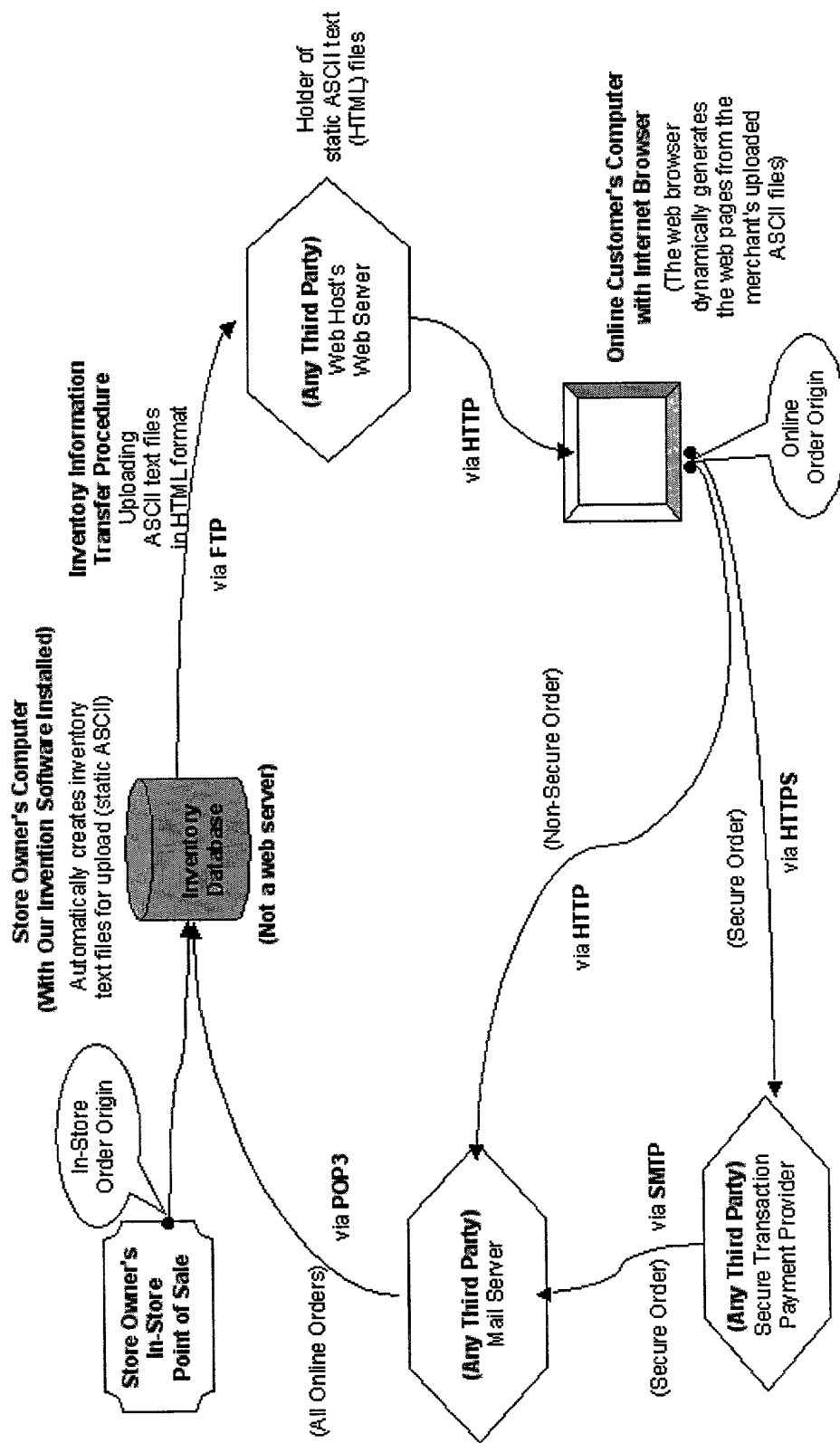


Fig. 2B

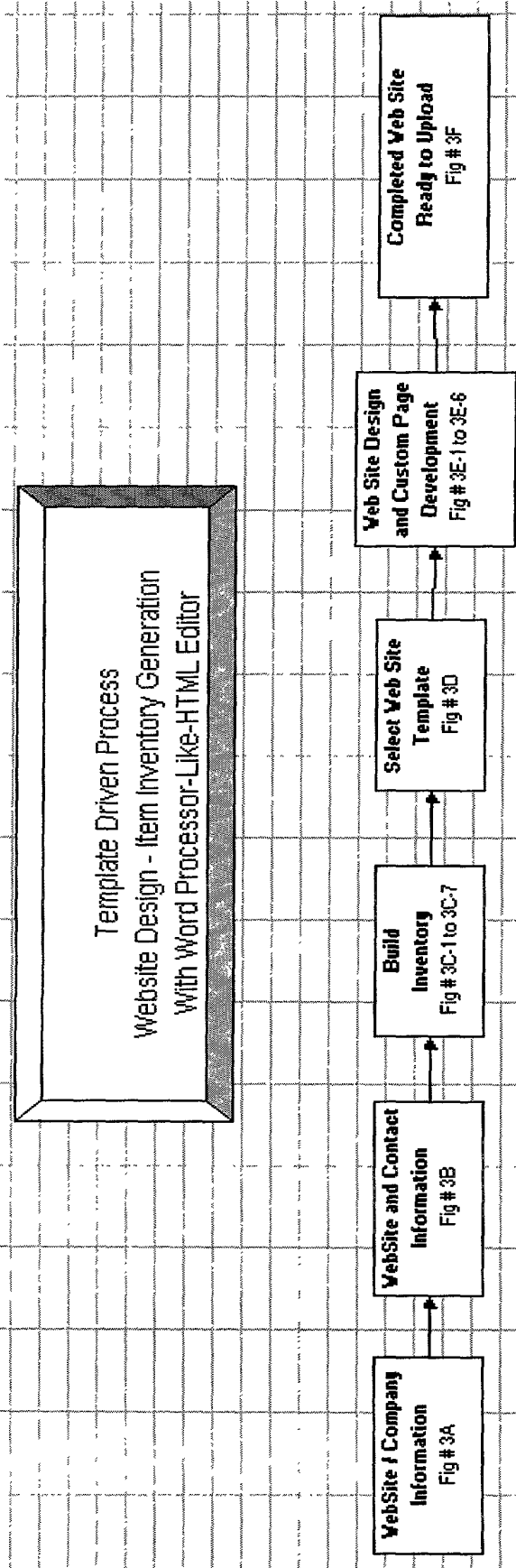


Fig. 3.1

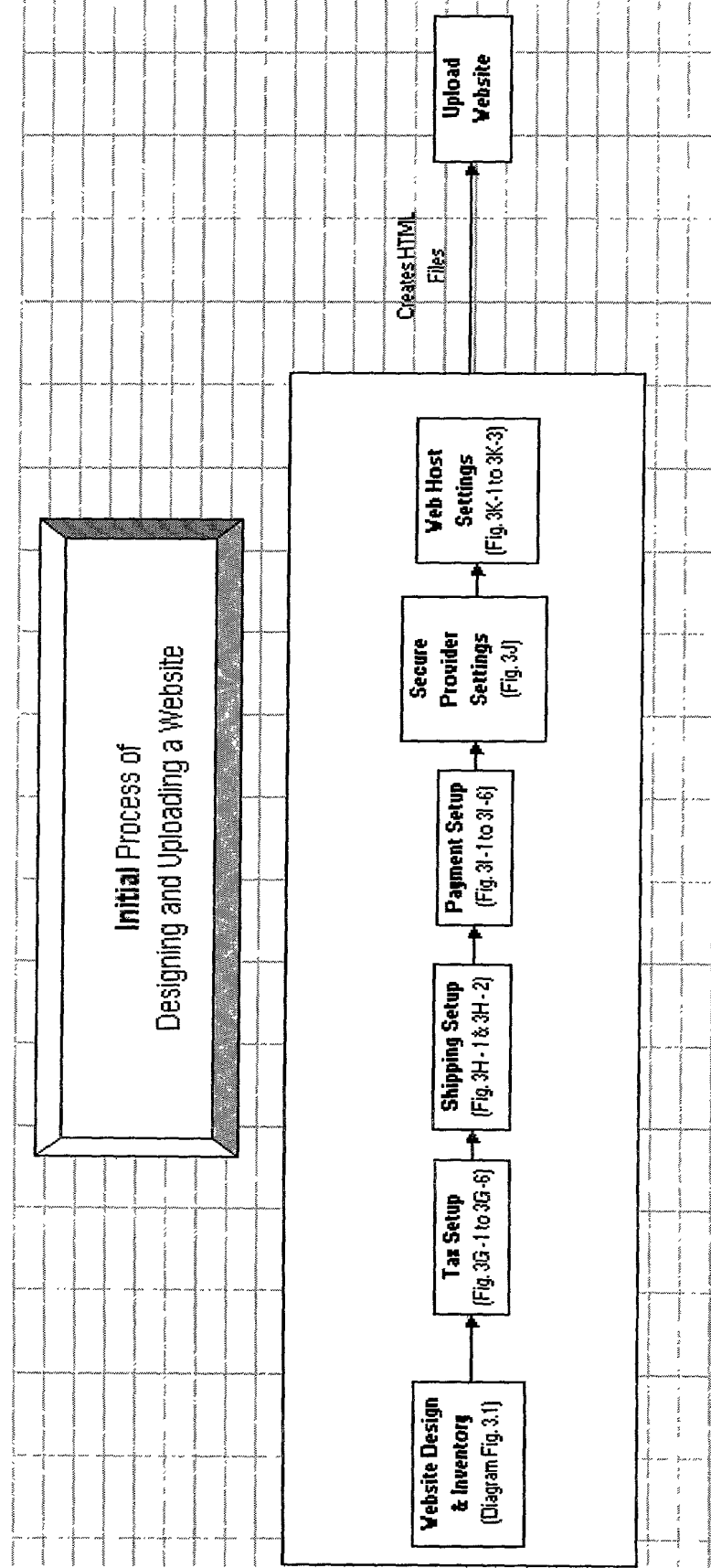


Fig. 3.2





Fig. 3C (1)

Items

Inventory

General

Description

Pricing

Custom

Picture

Options

Format

Units

Item Name	Catalog Number
Electric Drills	146010989
Electric Saws	566241366
Hammers	403827548
Hand Drills	584517777
Hand Saws	445942736
Pliers	474776161
Screw Drivers	134988236
Wrenches	120355445

View

In Stock

Short Description:

Comfort Grip for Better Performance

This wrench is made of super strength steel. The comfort-grip is designed to fit your hand perfectly at all times.

Whether you are a professional or a weekend handy-man, this tool is guaranteed to last as long as you do.

Long Description:

Notes: Check The Box Next to All Data Items that You Want to Have Displayed on your Website.

Add New Item

Delete Item

Barcode

Print Details

E-Bay

Fig. 3C (2)

[illegible]

Fig. 3C (3)

Items

General

Description

Pricing

Custom

Picture

Options

Format / Units

Item Name

Catalog Number

Electric Drills	146010989
Electric Saws	566241366
Hammers	403827548
Hand Drills	584517777
Hand Saws	445942736
Pliers	474776161
Screw Drivers	134988236
Wrenches	120555445

# Inventory

Bin Location:

CA-146811

☐

Warehouse No.:

PA-34

☐

Made In:

U.S.A.

☒

Finish:

Polished Steel

☒

Dimensions:

17" x 4"

☒

Import via:

Train

☐

Click on the Green Labels to Customize

*Note: Check the Box Next to All Data Items that You Want to Have Displayed on your Website.*

Add New Item

Delete Item

Barcode...

Print Details

E-Box...

View:

In Stock

Fig. 3C (4)

702720 622000

Items

Inventory

General

Description

Pricing

Custom

Picture

Options

Format / Units

Item Name	Catalog Number
Electric Drills	146010989
Electric Saws	566241366
Hammers	403827548
Hand Drills	584517777
Hand Saws	445942736
Pliers	474776161
Screw Drivers	134988236
Wrenches	120355445

View: In Stock

Select a Picture...

Do Not Use a Picture

Add New Item

Delete Item

Barcode...

Print Details

E-Bay...

Fig. 3C (5)

Items

Item Name	Catalog Number
Electric Drills	146010989
Electric Saws	566241366
Hammers	403827548
Hand Drills	584517777
Hand Saws	445942736
Pliers	474776161
Screw Drivers	134988236
Wrenches	120355445

Inventory

General

Description

Pricing

Custom

Picture

Options

Format / Units

Current Options:

Handle

Finish

Add

Remove

Values for Handle

Value	Extra Charge	Extra Cost
Comfort-Grip	\$10.00	\$2.00
No Grip		

Add

Remove

Edit Extra Charge

Edit Extra Cost

☒ For this Item, Track Quantities Based on the above Option Combinations

Handle	Finish	Quantity	Reorder Point
Comfort-Grip	Polished Steel	271	120
Comfort-Grip	Cobalt	125	100
No Grip	Polished Steel	453	300
No Grip	Cobalt	412	250

Add

Remove

View:

In Stock

Add New Item

Delete Item

Barcode...

Print Details

E-Box...

Fig. 3C (6)

Fig. 3C (7)

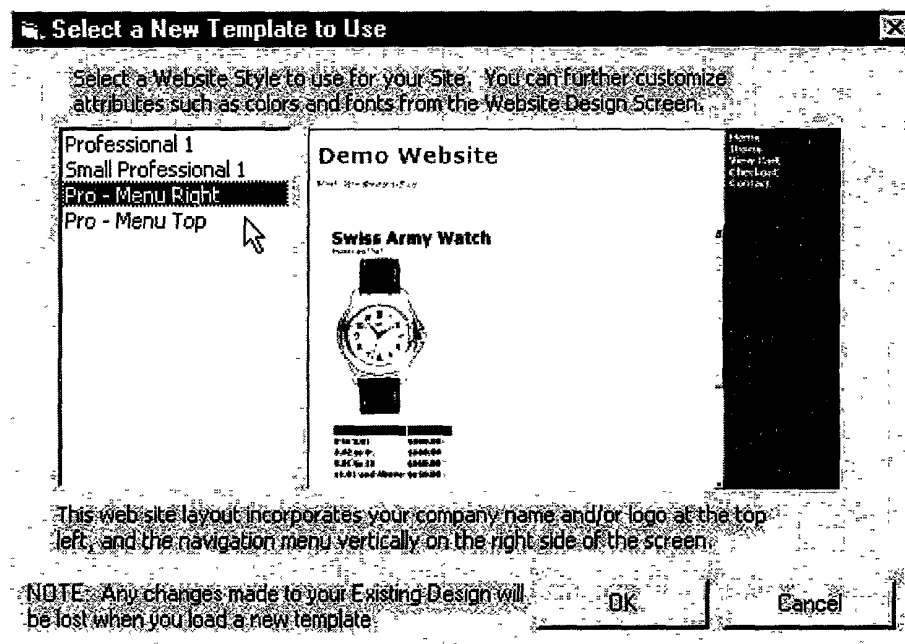


Fig. 3D

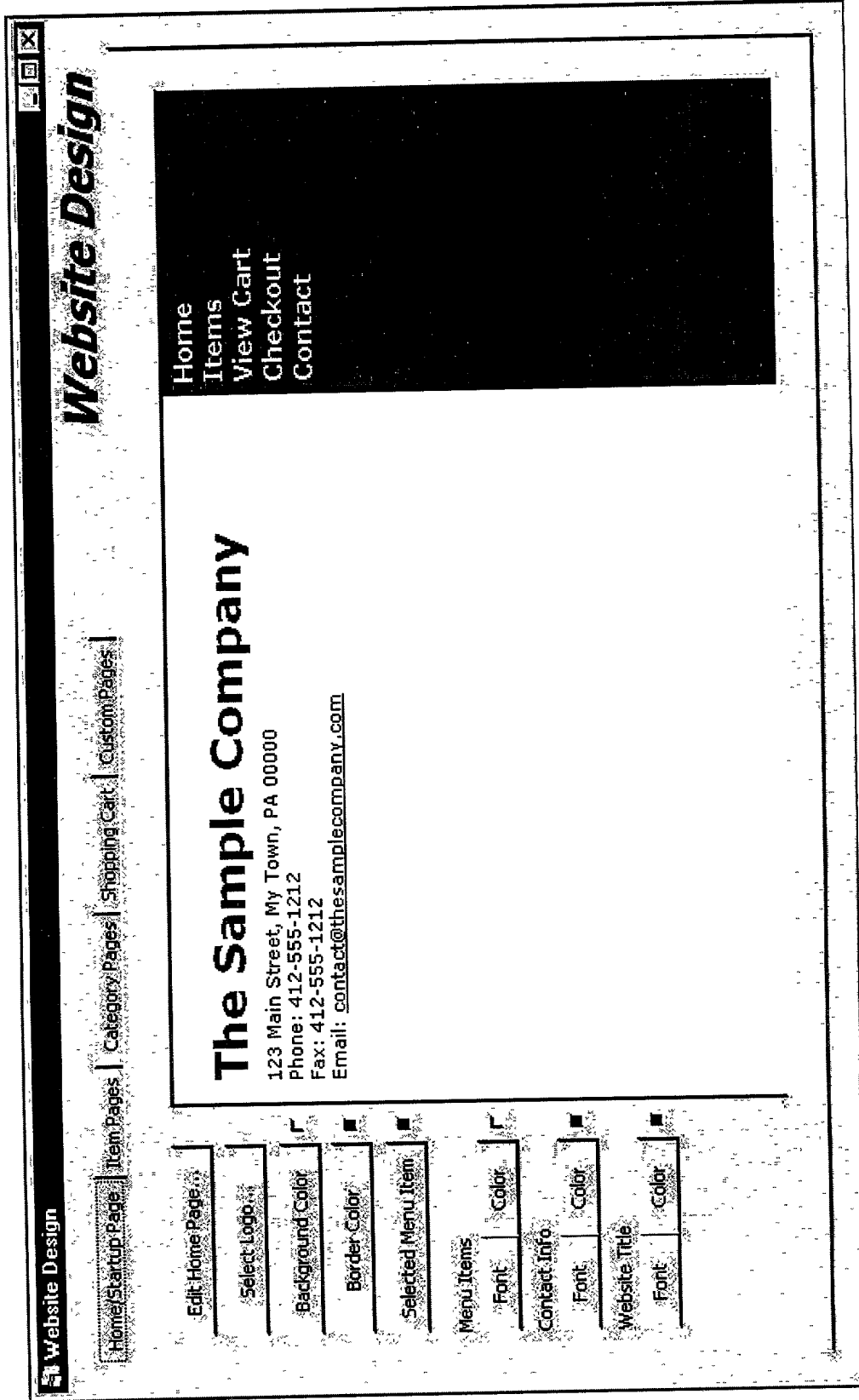


Fig. 3E (1)



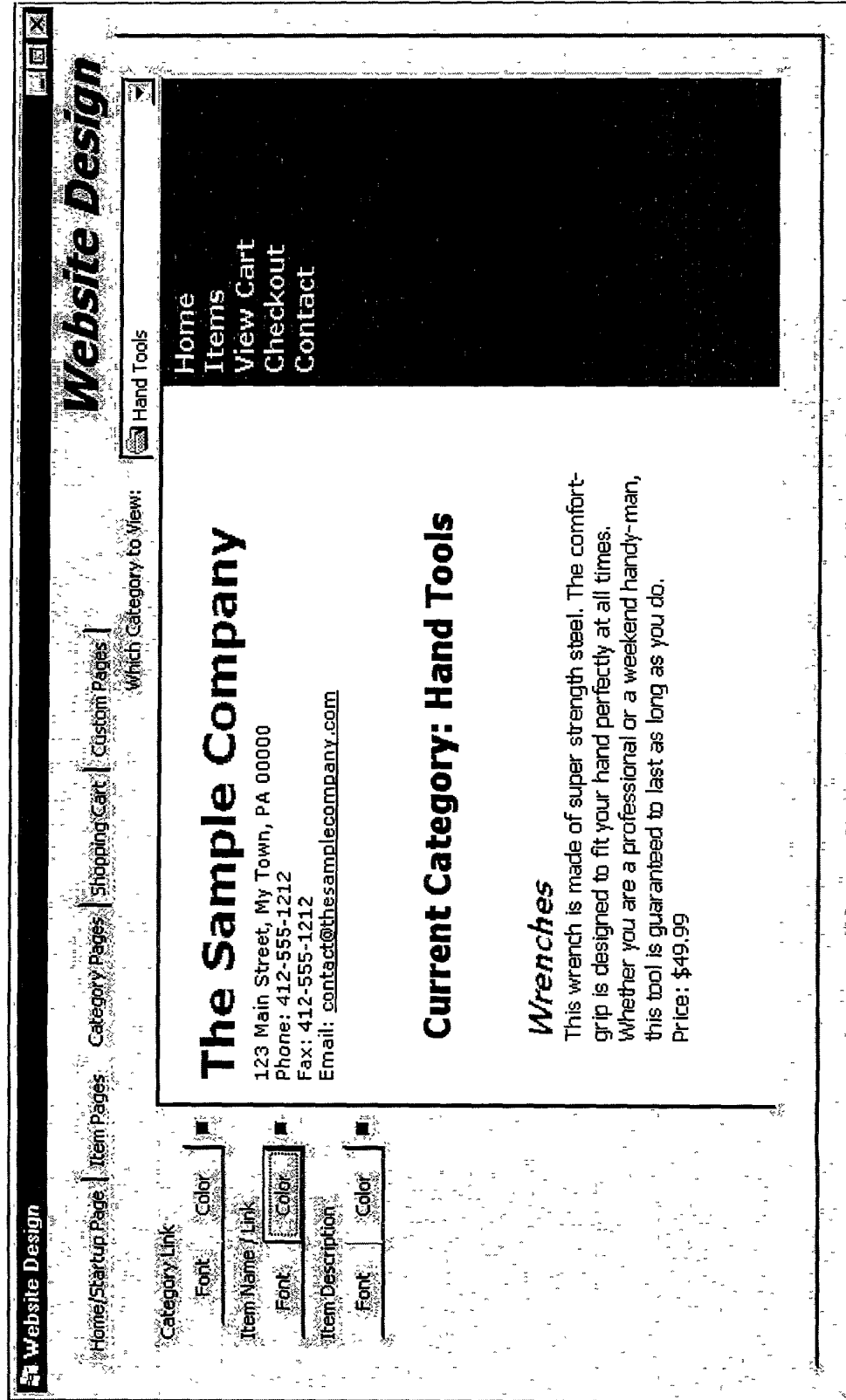


Fig. 3E (3)

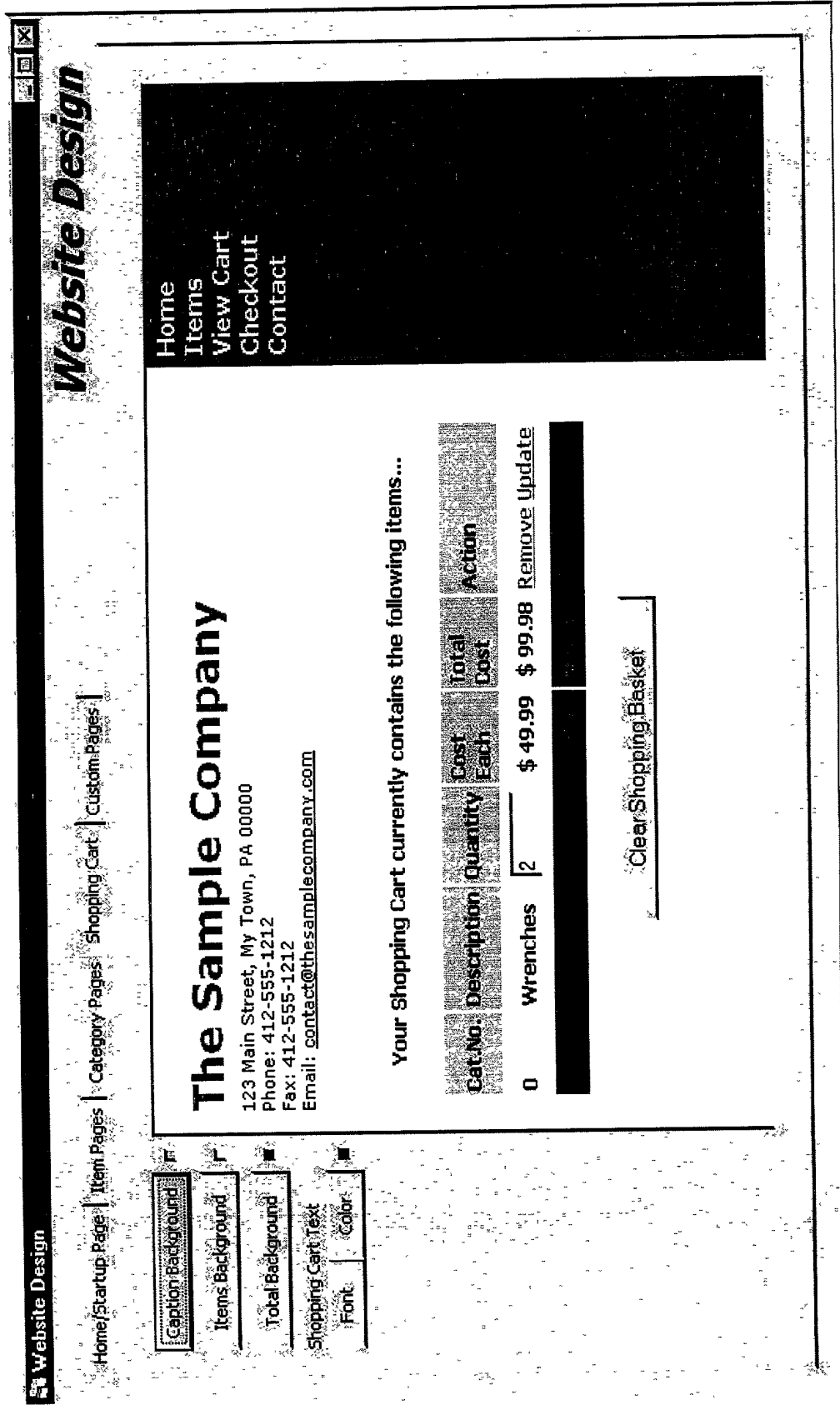


Fig. 3E (4)

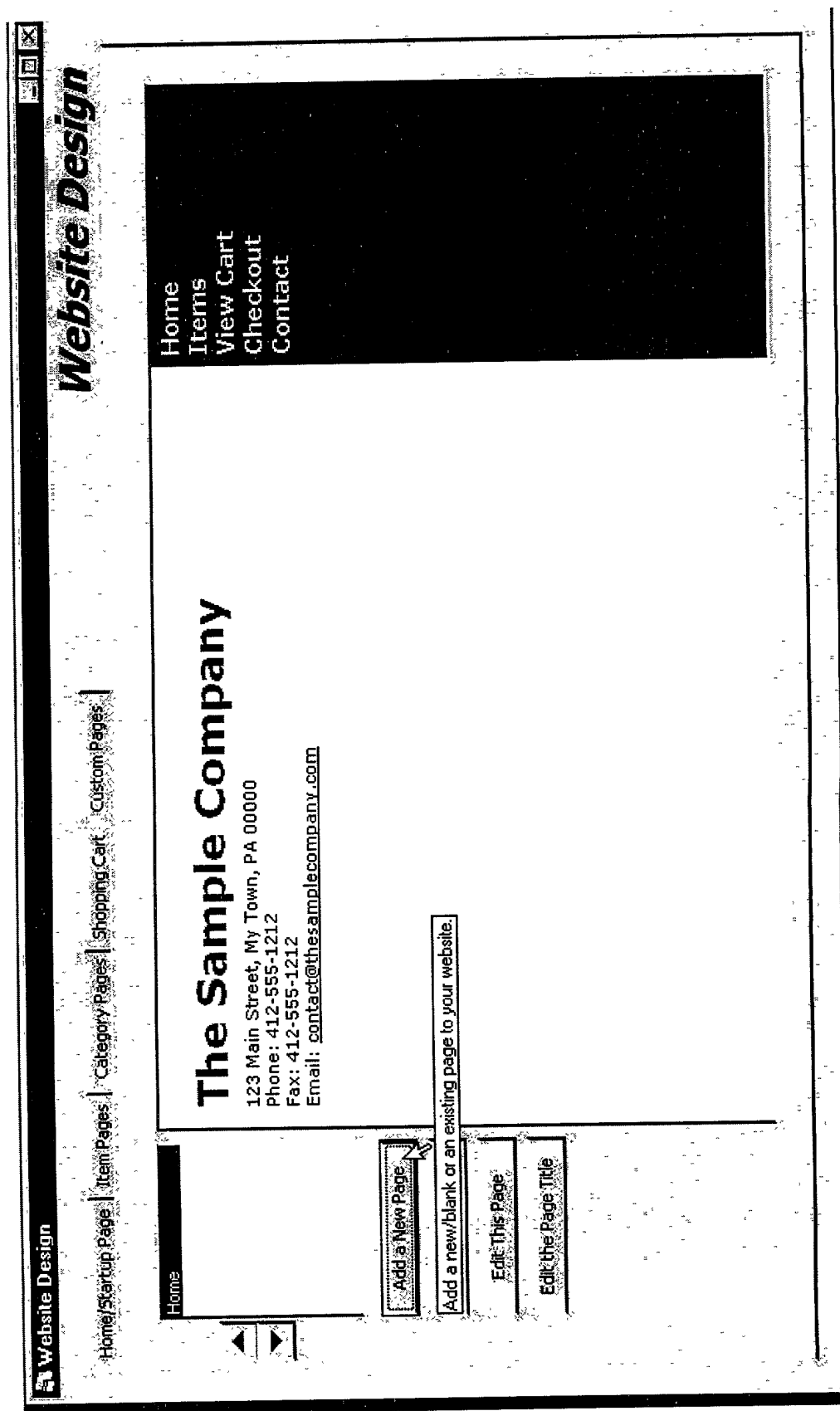


Fig. 3E (5)

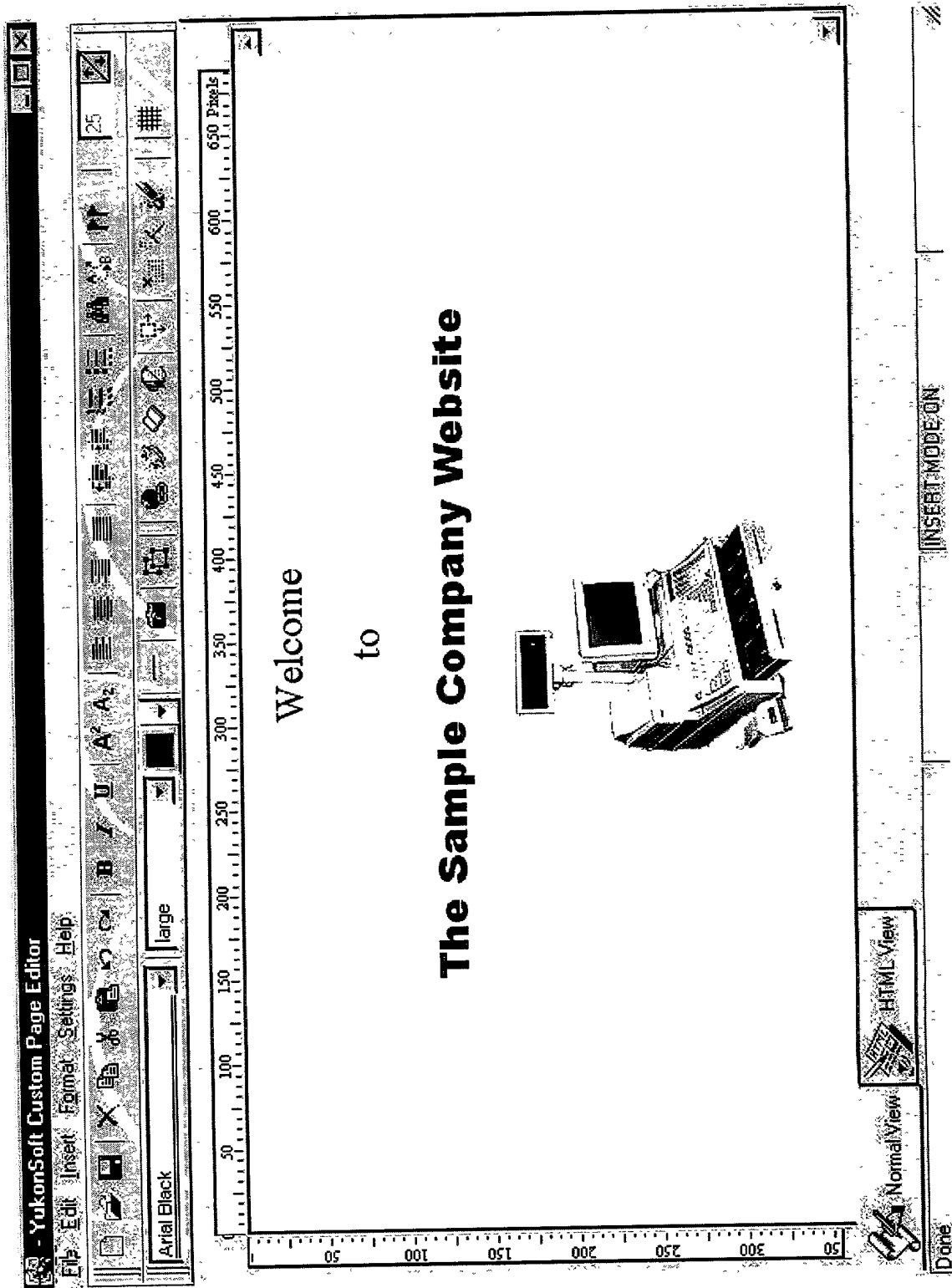


Fig. 3E (6)

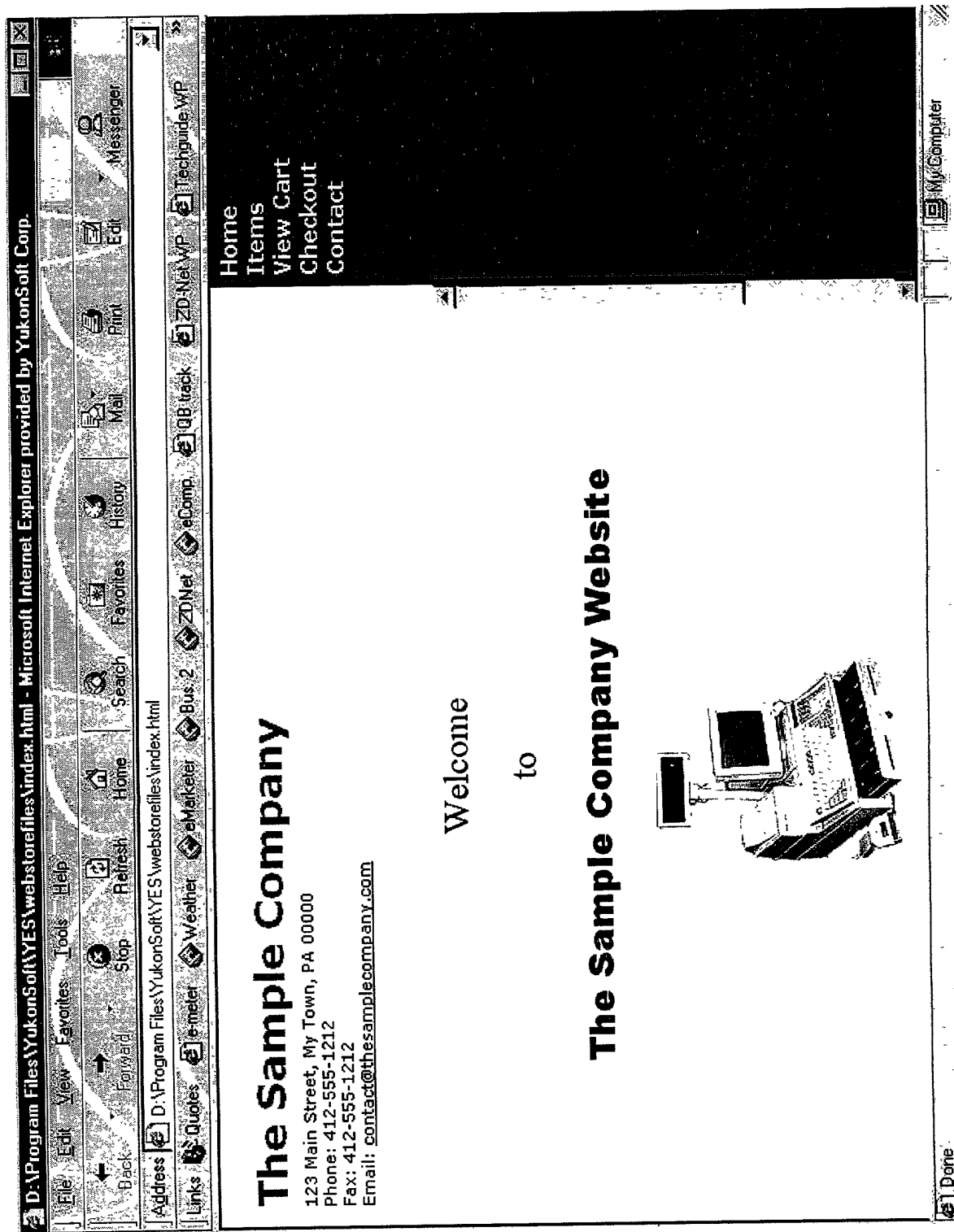


Fig. 3F

**Taxes**

Choose a Taxing Method

☐ Never Add Tax

☒ Apply a Fixed Percentage Tax

☐ Use State by State Tax Chart

☐ Use YukonSoft Tax Rules

Apply a fixed percentage tax to every transaction.

Enter a tax percent:  %

☒ Shipping is taxable

Fig. 3G (1)

Taxes

Choose a Taxing Method

☐ Never Add Tax
 ☐ Apply a Fixed Percentage Tax
 ☒ Use State by State Tax Chart
 ☐ Use YukonSoft Tax Rules

A tax percentage will be applied on a state by state basis dictated by the chart below. Customize the percentages and shipping options for all states and provinces to suit your business needs.

State	Taxable	Tax Percent	Tax Shipping
NY	<input checked="" type="checkbox"/>	4	<input type="checkbox"/>
OH	<input checked="" type="checkbox"/>	5	<input checked="" type="checkbox"/>
OK	<input type="checkbox"/>	4.5	<input type="checkbox"/>
ON	<input type="checkbox"/>	0	<input type="checkbox"/>
OR	<input type="checkbox"/>	0	<input type="checkbox"/>
PA	<input checked="" type="checkbox"/>	6	<input checked="" type="checkbox"/>
PE	<input type="checkbox"/>	0	<input type="checkbox"/>
PR	<input type="checkbox"/>	0	<input type="checkbox"/>
PW	<input type="checkbox"/>	0	<input type="checkbox"/>
QC	<input type="checkbox"/>	0	<input type="checkbox"/>
RT	<input type="checkbox"/>	7	<input type="checkbox"/>

OK

Cancel

Fig. 3G (2)

Internet Tax Rules

Check a state from the list below to collect tax from it.

State	Percent	Taxable	Tax Shipping
NC	0	<input type="checkbox"/>	<input type="checkbox"/>
ND	0	<input type="checkbox"/>	<input type="checkbox"/>
NE	7.63	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NF	0	<input type="checkbox"/>	<input type="checkbox"/>
NH	0	<input type="checkbox"/>	<input type="checkbox"/>
NJ	6.25	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NM	0	<input type="checkbox"/>	<input type="checkbox"/>
NS	0	<input type="checkbox"/>	<input type="checkbox"/>
NT	0	<input type="checkbox"/>	<input type="checkbox"/>
NV	0	<input type="checkbox"/>	<input type="checkbox"/>
NY	7.2	<input checked="" type="checkbox"/>	<input type="checkbox"/>
OH	5.7	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
OK	0	<input checked="" type="checkbox"/>	<input type="checkbox"/>
ON	0	<input type="checkbox"/>	<input type="checkbox"/>
OR	0	<input type="checkbox"/>	<input type="checkbox"/>
PA	6.01	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PE	0	<input type="checkbox"/>	<input type="checkbox"/>
PR	0	<input type="checkbox"/>	<input type="checkbox"/>
PW	0	<input type="checkbox"/>	<input type="checkbox"/>
QC	0	<input type="checkbox"/>	<input type="checkbox"/>

From the list below, check which agencies will receive portions of the tax collected for the selected state.

Agency	Percent
<input type="checkbox"/> No Agency	
<input checked="" type="checkbox"/> PA Dept. of Revenue	6
<input type="checkbox"/> IRS	
<input checked="" type="checkbox"/> Other	0.01

For a selected agency, edit the percent value that it will be receiving from the total. For example, if your total percent for a state is 7%, you might have one agency receiving 3% and another receiving 4%.

Edit Agency Percent

Date

Fig. 3G (3)

**Tax Type Builder**

**Select Tax Type**

- 6% State Sales Tax
- 1% Federal Tax
- 1.2% Local Tax
- 1% Usage Tax
- 0.35% County Tax

**Add** **Remove**

**General** **Tax Splits** **Jurisdiction**

**Tax Type Name**  
6% State Sales Tax

**Tax Collection Agency**  
PA Dept. of Revenue

**Rounding Method**  
Standard

**Add**

**Close**

Fig. 3C (4)



**III Tax Type Builder**

Select Tax Type

- 5% State Sales Tax
- 1% Federal Tax
- 1.2% Local Tax
- 1% Usage Tax
- 0.35% County Tax

Add Remove

**General** **Tax Splits** **Jurisdiction**

Jurisdiction Type

State ☒

Jurisdictions:

- PA
- MD
- VA

Add Edit Remove

Close

Fig. 3G (6)



FIG. 3H (2)

**Shipping Charges**

Select a Charge Method:

- By Total Cost of Order
- No Shipping Charges
- Fixed Charge
- By Total Weight of Order
- By Total Cost of Order
- By Number of Items Ordered

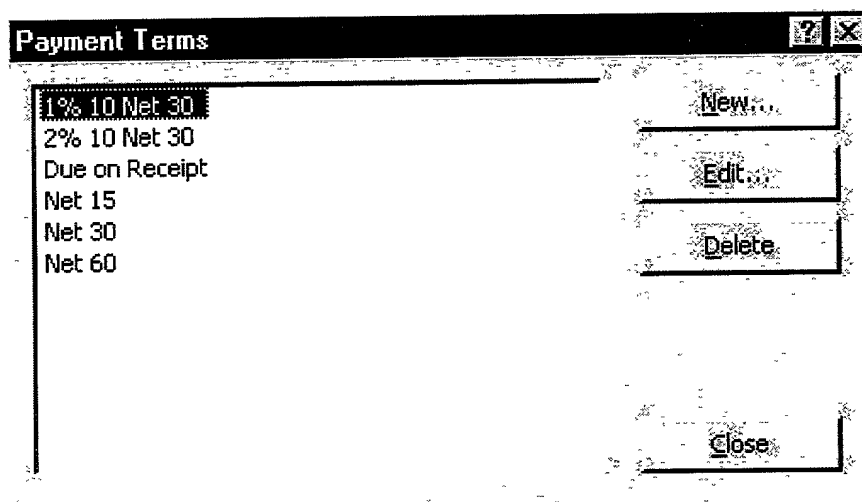
Range		Regular		
Zero To	20.00	\$ 2.50		
20.01	To 40.00	\$ 3.00	\$ 5.00	\$ 7.00
40.01	To 60.00	\$ 4.00	\$ 7.00	\$ 9.00
60.01	And Above	\$ 5.00	\$ 9.00	\$ 12.00

*Fig. 3H (2)*





20250320 14:04



*Fig. 3J*

TOP SECRET

**Account Setup**

FTP Account | POP3 Mail Account | Proxy Settings

In Order to Upload Your Website, Settings Related to your FTP Account Must be Entered Here. If you are Unsure of these Settings, Contact Your Internet Service Provider or Web Hosting Service.

User Name: mystore

Password: \*\*\*\*\*

Server Address: thesamplecompany.com

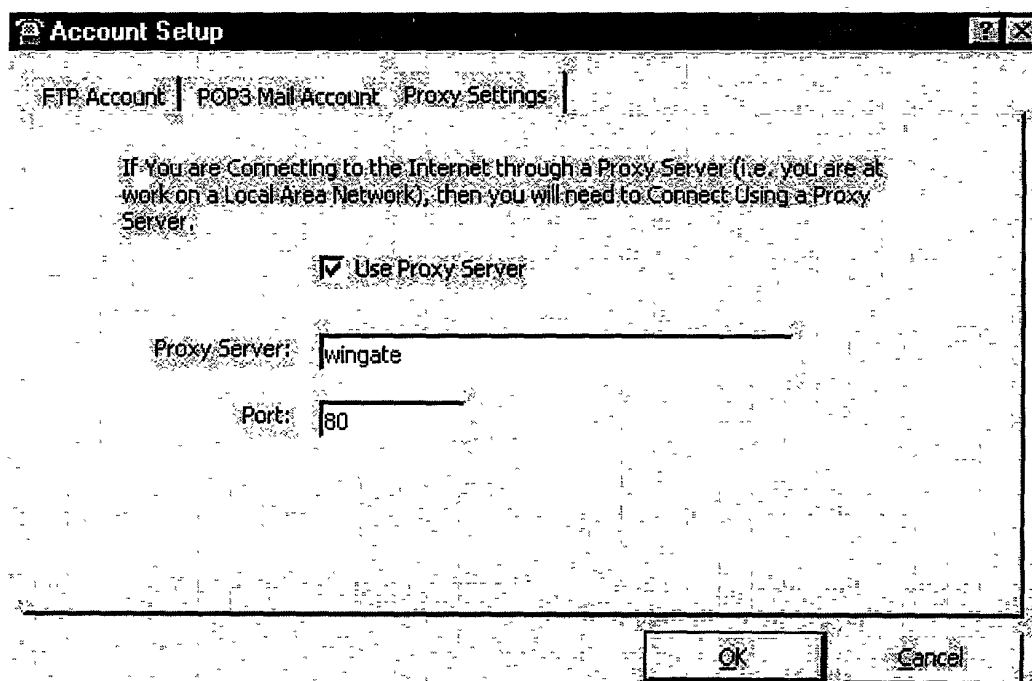
Default Startup File: index.html

Public HTML Directory: test

OK Cancel

Fig. 3K (1)





*Fig. 3K (3)*





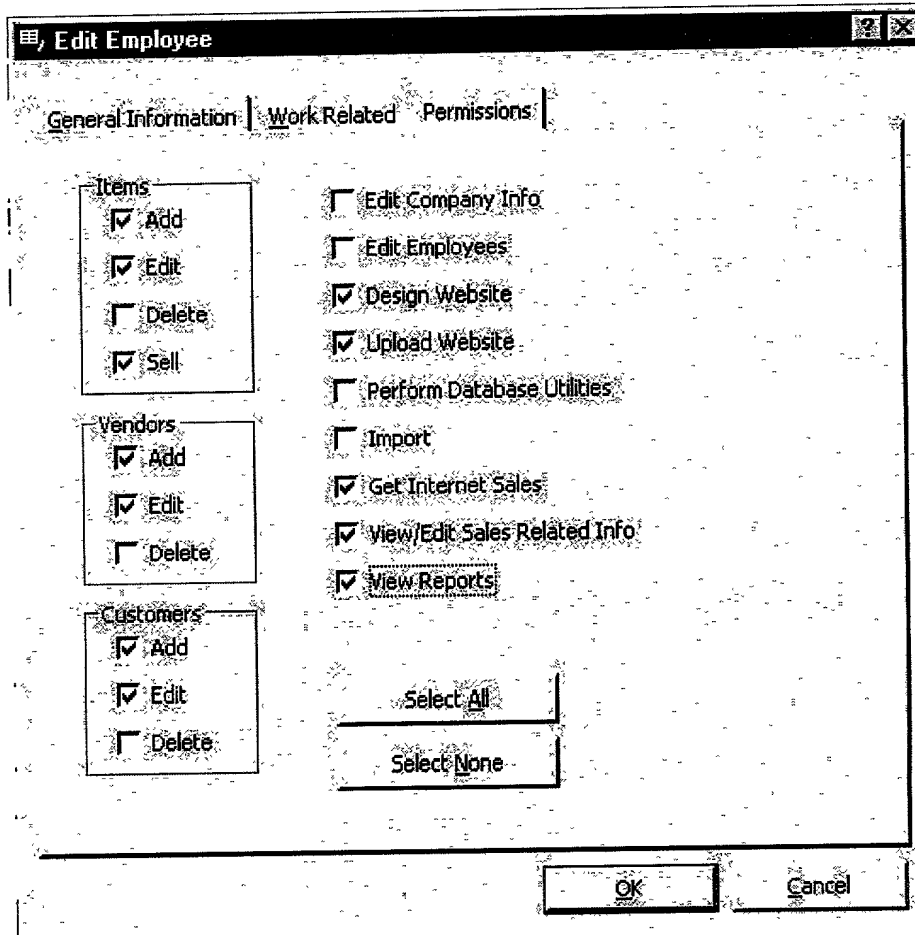


Fig. 3L (3)

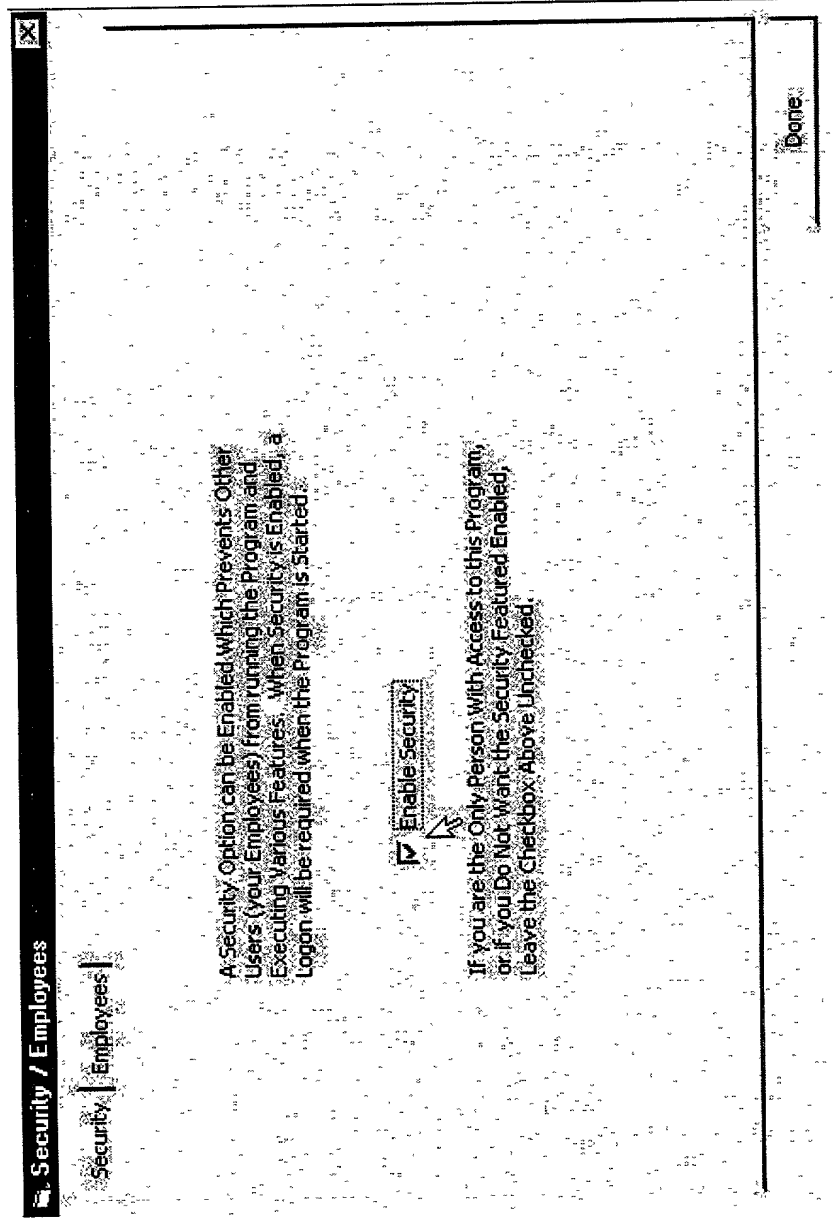


Fig. 3M (1)

Security / Employees

Security Employees

Emp	First	Last Name	M	Password	Address	City	State
1	Admin			1			
2	Darren	Taylor	M.	beckman	22 Lincoln Ave.	Anytown	PA
3	Don	Jefferson	Q.	1system1	230 Oak Road	Anytown	PA
4	Mike	Thompson	J.	ninja33	87 Hollow Road	Anytown	PA
5	Michael	Jones	P.	mybrother	127 Main Street	Anytown	PA
6	Chris	Smith	A.	bigsky	10 Maple Street	Anytown	PA

New

Edit

Delete

Done

Fig. 3M (2)

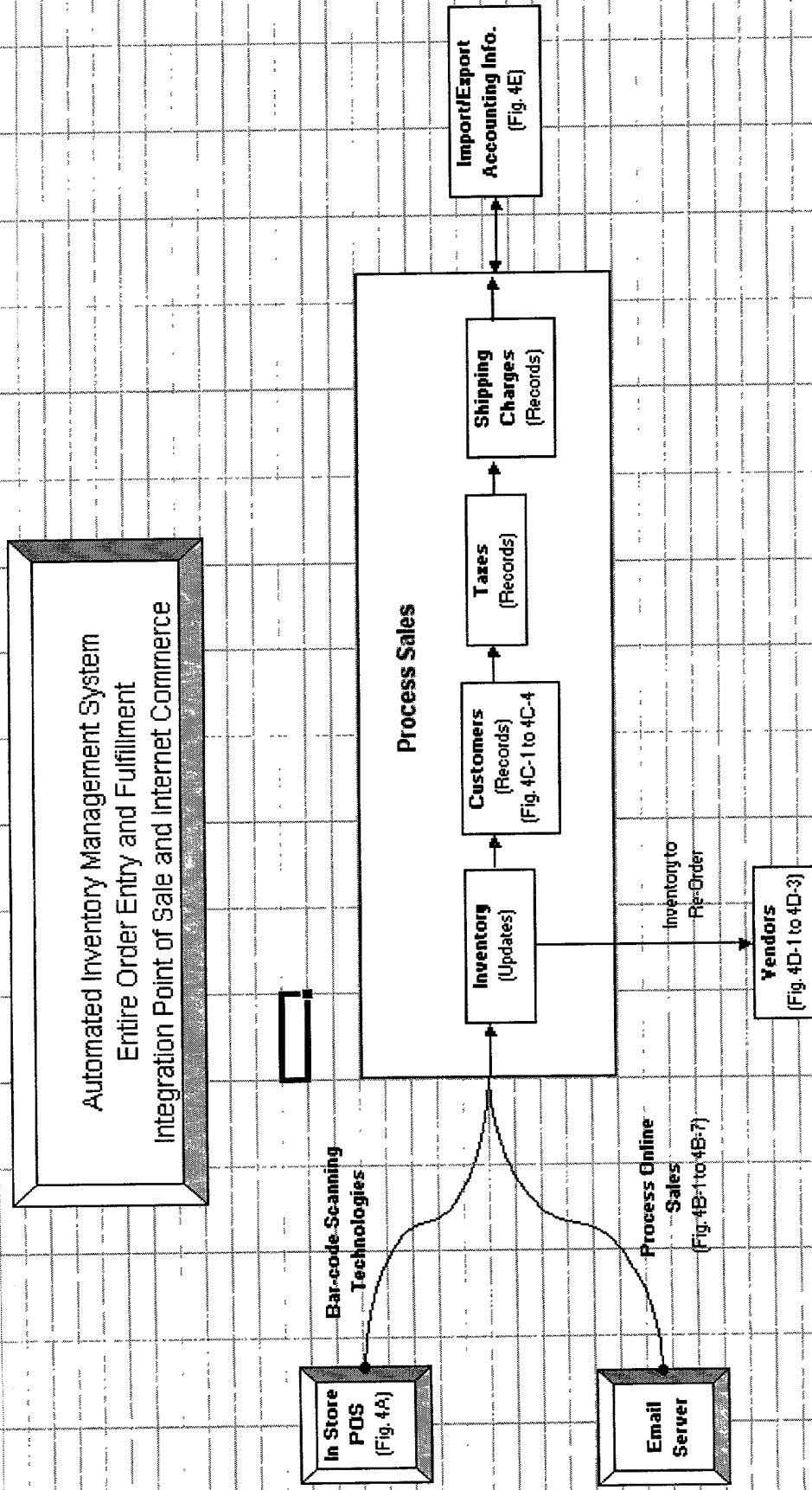


Fig. 4

Y.E.S! POS

File Utilities Help

Add Item

Remove Item

Customer Smith, Bill -

View Customers

Name	Price	Qty	UOM	Disc%	Subtotal
Electric Drills	\$45.00	1	EA	0	\$45.00
Electric Saws	\$39.99	1	EA	0	\$39.99
Hammers	\$16.95	7	EA	0	\$118.65
Hand Drills	\$18.29	2	EA	0	\$36.58
Hand Saws	\$21.99	2	EA	0	\$43.98
Pliers	\$11.99	4	EA	0	\$47.96
Screw Drivers	\$8.99	7	EA	0	\$62.93
Wrenches-Comfort-Grip/Cobalt	\$70.65	5	EA	0	\$353.25

Cancel Sale

Hold Sale

Add Shipping

None

Subtotal

\$748.34

Shipping

\$0.00

Tax

\$44.91

Total Due

\$793.25

Pay type: Credit Card

Tendered \$ 793.25

Change Due: \$0.00

Process

Fig. 4A



Process Sale

Process As:

☒ Cash Sale

☐ Invoice

This Order was Received Via Regular Email

Depending on how you are going to receive payment, this sale can be processed as a cash sale or as an invoice.

Order Information

Ordered Items

Fulfillment Options

Customer Comments

Addresses

Memo

Customer Name:

Sam Jones

Company:

His Company

Account Balance:

N/A

Telephone:

615-555-1212

Email:

[sam@hiscompany.com](mailto:sam@hiscompany.com)

Date Order Received:

07/05/2001 16:34:39

Approval Code:

Transaction ID:

Sale Total:

\$151.91

Process

Cancel

Fig. 4B (2)

FOOTED 6620660

Process Sale

This Order was Received Via Regular Email  
Depending on how you are going to receive payment, this sale can be processed as a cash sale or as an invoice.

Process As: ☐ Cash Sale ☒ Invoice

Order Information

Ordered Items

Fulfillment Options

Customer Comments

Addresses

Memo

The following items are currently contained in this order:

Item	Option 1	Option 2	Price	Quantity	Subtotal	Item Index
Screw Drivers			\$8.99	3	\$26.97	134968236
Pliers			\$11.99	4	\$47.96	474776161
Wrenches	Comfort-Grip	Polished Steel	\$71.98	1	\$71.98	120355445

Edit Item Price

Edit Quantity

Remove Item

Sale Total: \$151.91

Process

Cancel

Fig. 4B (3)

Process Sale

This Order was Received Via Regular Email

Depending on how you are going to receive payment, this sale can be processed as a cash sale or as an invoice.

Process As:

☐ Cash Sale

☒ Invoice

Order Information

Ordered Items

Fulfillment Options

Customer Comments

Addresses

Memo

This Order was Requested by the Customer to be Shipped Via: Regular UPS

Shipping Charge: \$5.00

Tax: 0.00

Terms: Due on Receipt

Shipping Method: US Mail

Purchase Order #: 6547163561

☒ Print Invoice

☒ Print Packing Slip

☒ Print Receipt

Sale Total: \$151.91

Process

Cancel

Fig. 4B (4)

Process Sale

This Order was Received Via Regular Email

Depending on how you are going to receive payment, this sale can be processed as a cash sale or as an invoice.

Process As:

☐ Cash Sale

☒ Invoice

Order Information

Ordered Items

Fulfillment Options

Customer Comments

Addresses

Memo

Billing Address

Name: Sam Jones

Address: 1 Old Mill Road

Big Town, TN 00000

Print Address Label

Shipping Address

Name: Sam Jones

Address: 1 Old Mill Road

Big Town, TN 00000

Print Address Label

Sale Total: \$151.91

Process

Cancel

Fig. 4B (5)

Process Sale

This Order was Received via Regular Email  
Depending on how you are going to receive payment, this sale can be processed as a cash sale or as an invoice.

Process As: ☐ Cash Sale ☒ Invoice

Order Information

Ordered Items

Fulfillment Options

Customer Comments

Addresses

Memo

Use this text area to record any other pertinent information for this sale.

This guy could be a great customer.

Wants to be placed on our mailing list.

Interests:  
<> Carpentry  
<> Wood Finishing  
<> Discounts on Tools

Action:  
Send him email notices of SPECIALS and DISCOUNT PRICING

Sale Total: \$151.91

Process

Cancel

Fig. 4B (6)

Customers

Customers

General

Addresses

Transactions

Notes

Customer Name:

Company Name:

Alt. Contact Person:

Phone Number:

Alt Phone Number:

Fax Number:

FIPS Code:

User Defined Code:

Resale Number:

Salutation:

Credit Limit:

Email:

Website:

Payment Terms:

☒ Taxable
 ☐ Inactive

Barber, Pam

\$0.00

Beaman, Will

\$0.00

Block, Kelly

\$0.00

Bush, Susan

(\$233.55)

Cash

\$0.00

Dent, Christy

\$0.00

Fecho, George

\$0.00

Gill, Cindy

(\$121.09)

Gross, John

\$0.00

Hand, Bill

\$0.00

Jones, Sam

\$151.91

Joseph, Nick

\$0.00

Marley, Rick

\$0.00

Matthews, Deb

\$0.00

Newton, Craig

\$0.00

Novak, Kim

\$0.00

Pallis, Craig

\$0.00

Perkins, Lori

\$0.00

Quin, Kevin

\$0.00

Ray, Mark

\$0.00

Smith, Bill

(\$50.00)

Stoffer, Tom

\$0.00

Taylor, Michael

\$0.00

Thomas, Henry

\$0.00

Tompson, David

\$0.00

Williams, Chris

\$0.00

Customer Name:

Company Name:

Alt. Contact Person:

Phone Number:

Alt Phone Number:

Fax Number:

FIPS Code:

User Defined Code:

Resale Number:

Salutation:

Credit Limit:

Email:

Website:

Payment Terms:

☒ Taxable
 ☐ Inactive

Add New Customer

Remove Customer

Fig. 4C (1)

Customers

General

Addresses

Transactions

Notes

Customers

Customer Address

Address: 1 Old Mill Road

County: Allegheny

City: Big Town

Country: U.S.A.

State: TN

Zipcode: 00000

Print Label

Default Billing Address

Name: Sam Jones

Address: 1 Old Mill Road

Big Town, TN 00000

Print Label

Default Shipping Address

Name: Sam Jones

Address: 1 Old Mill Road

Big Town, TN 00000

Print Label

Add New Customer

Remove Customer

Name	Balance
Barber, Pam	\$0.00
Beaman, Will	\$0.00
Block, Kelly	\$0.00
Bush, Susan	(\$233.55)
Cash	\$0.00
Dent, Christy	\$0.00
Fecho, George	\$0.00
Gill, Cindy	(\$121.09)
Gross, John	\$0.00
Hand, Bill	\$0.00
Jones, Sam	\$151.91
Joseph, Nick	\$0.00
Marley, Rick	\$0.00
Matthews, Deb	\$0.00
Newton, Craig	\$0.00
Novak, Kim	\$0.00
Pallis, Craig	\$0.00
Perkins, Lori	\$0.00
Quin, Kevin	\$0.00
Ray, Mark	\$0.00
Smith, Bill	(\$50.00)
Stoffer, Tom	\$0.00
Taylor, Michael	\$0.00
Thomas, Henry	\$0.00
Tompson, David	\$0.00
Williams, Chris	\$0.00

Fig. 4C (2)

Customers

General

Addresses

Transactions

Notes

View By Type: << ALL >>

Date...

Total

Order ID

Return Item(s)

Make Payment

Print Receipt

Return Entire Sale

Issue Credit Memo

Print Invoice

Print Packing List

View Notes

Transaction Information

Shipping: \$5.00

Tax: \$0.00

Approval Code:

Transaction ID:

Total Paid: \$151.91

Sold By: Admin

Payment Type: Internet Sale

Item

Option 1

Option 2

Price

Q

Subtotal

Screw Drivers

\$8.99

3

\$26.97

Pliers

\$11.99

4

\$47.96

Wrenches

Comfort...

Polished...

\$71.98

1

\$71.98

• Cash Sale

• Cash Return

• Credit Memo

• Invoice

• Payment

Add New Customer

Remove Customer

Name	Balance
Barber, Pam	\$0.00
Beaman, Will	\$0.00
Block, Kelly	\$0.00
Bush, Susan	(\$233.55)
Cash	\$0.00
Dent, Christy	\$0.00
Fekko, George	\$0.00
Gill, Cindy	(\$121.09)
Gross, John	\$0.00
Hand, Bill	\$0.00
Jones, Sam	\$151.91
Joseph, Nick	\$0.00
Marley, Rick	\$0.00
Matthews, Deb	\$0.00
Newton, Craig	\$0.00
Novak, Kim	\$0.00
Pallis, Craig	\$0.00
Perkins, Lori	\$0.00
Quin, Kevin	\$0.00
Ray, Mark	\$0.00
Smith, Bill	(\$50.00)
Stoffer, Tom	\$0.00
Taylor, Michael	\$0.00
Thomas, Henry	\$0.00
Tompson, David	\$0.00
Williams, Chris	\$0.00

Fig. 4C (3)

Customers

General

Addresses

Transactions

Notes

Customers

Name	Balance
Barber, Pam	\$0.00
Beaman, Will	\$0.00
Block, Kelly	\$0.00
Bush, Susan	(\$233.55)
Cash	\$0.00
Dent, Christy	\$0.00
Fekko, George	\$0.00
Gill, Cindy	(\$121.09)
Gross, John	\$0.00
Hand, Bill	\$0.00
Jones, Sam	\$151.91
Joseph, Nick	\$0.00
Marley, Rick	\$0.00
Matthews, Deb	\$0.00
Newton, Craig	\$0.00
Novak, Kim	\$0.00
Pallis, Craig	\$0.00
Perkins, Lori	\$0.00
Quinn, Kevin	\$0.00
Ray, Mark	\$0.00
Smith, Bill	(\$50.00)
Stoffer, Tom	\$0.00
Taylor, Michael	\$0.00
Thomas, Henry	\$0.00
Tompson, David	\$0.00
Williams, Chris	\$0.00

Add New Customer

Remove Customer

Sam Jones owns His Company. They have a web site - [www.hiscompany.com](http://www.hiscompany.com). He is really interested in becoming a reseller of our stuff. He also, has a great network of people who are interested in purchasing tools for their workers to use. Be sure to contact him with any discounts or items on sale.

Fig. 4C (4)

**Vendors**

?

X

Vendors

Items Supplied

Notes

Company Name	Name	Address	City	State	Zipcode
Applied Tools	Account Manager	863 Waterfield Street	Sarasota	FL	31224
Hardware Heaven	Cindy - Corporate Sales	1098 Butte Towers	Denver	CO	13256
K and K Fasteners	Sales Dept.	52435 Morning Road	Chicago	IL	35646
Professional Tools	Jane	3425 Spring Street	Houston	TX	64579
Screw Drivers-R-U's	Steven Mackie	343 Marble Hill Road	Pittsburgh	PA	12121
The Hammer Man	Anthony Tenor	120 Big Sky Road	Phoenix	AZ	35464
The Sample Company	The Sample Company	123 Main Street	My Town	PA	00000
Tools Across America	Sales	380 Steel Boulevard	Seattle	WA	63548
Whole Sale Hardware	Distributor Sales	1 Maple Drive	New York	NY	65484

New

Edit

Delete

OK

Cancel

Fig. 4D (1)

?

X

Vendors

Vendors

Items Supplied

Notes

Name	Short Description	Qty	Our Cost	List Price
Electric Drills	The Fastest Hole Zapper Available	24		\$45.00
Electric Saws	The Jig Saw of Coice for Professionals	62		\$79.99
Hand Drills	Simple and Cost-Effective to Get the Job Done	51		\$18.29
Hand Saws	The Sharpest Hand Tool Available	1		\$21.99
Pliers	The Right Tool for Any Job	174		\$11.99
Pliers - Sure Grip	Non Slip Handle for a SURE Grip	45		\$12.99
Wrenches	Comfort Grip for Better Performance	468		\$49.99
Wrenches - Maxi-Torque	High Performance for the Professional	62		\$38.99
Wrenches - Mini Torque	Little Tool equals Big Work	50		\$14.99

OK

Cancel

Fig. 4D (2)

**Vendors** ? X

Vendors Items Supplied Notes

Tools Across America:

2/4/00 - Opened the account

2/27/00 - Received First Shipment of tools. The order was complete, and on-time. I think these people are eager to work with us. They could really become a valuable asset to our business. -MP5-

8/3/00 - They are lowering their prices for us, because of the volume of business we give them. Take the Account manager out of dinner. -MP5-

1/15/01 - We did over \$1 million in business profit in 2000 as a result of their good products and pricing. They have become TOO much of a crutch for us. We must continue to work with them, but look for other avenues of sourcing. -MP5-

OK Cancel

Fig. 4D (3)

**Import - Export** [X]

File | View | Help

---

**Step 1: Select Transfer Mode**

☐ Import Into Y.E.S.I.  
☒ Export from Y.E.S.I.

---

**Step 2: Select Transfer Format**

☐ Generic (txt- Tab Delimited)  
☐ QuickBooks 2000  
☒ QuickBooks 2001

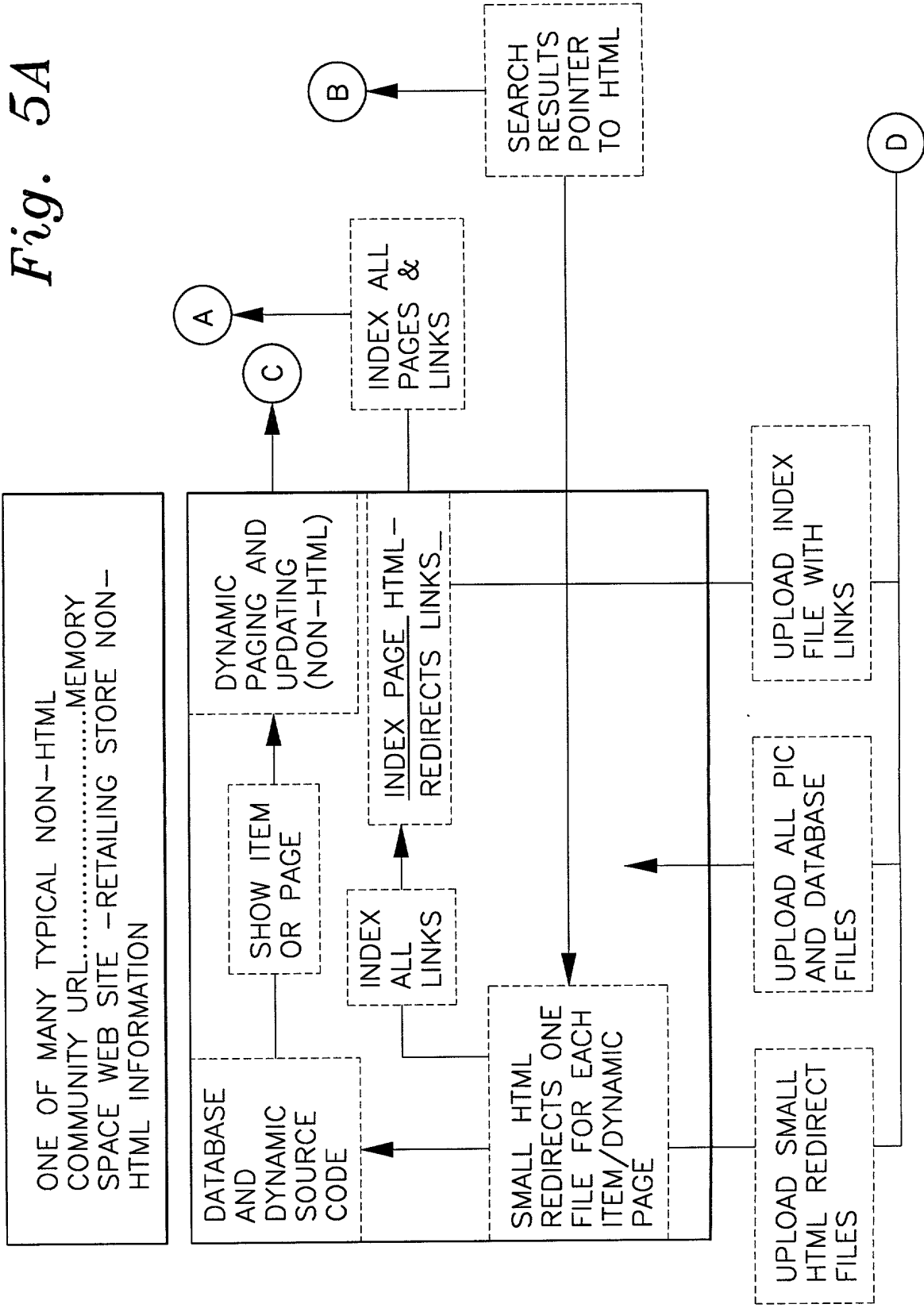
---

**Step 3: Select File To Export**

<input checked="" type="checkbox"/> Employees	<input checked="" type="checkbox"/> Payment Methods
<input checked="" type="checkbox"/> Customers	<input checked="" type="checkbox"/> Customer Messages
<input checked="" type="checkbox"/> Vendors	<input checked="" type="checkbox"/> Shipping Methods
<input checked="" type="checkbox"/> Items	<input checked="" type="checkbox"/> Payment Terms
<input checked="" type="checkbox"/> Transactions	<input checked="" type="checkbox"/> Select All

Fig. 4E

1 OF MANY TYPICAL NON-HTML COMMUNITY SITE



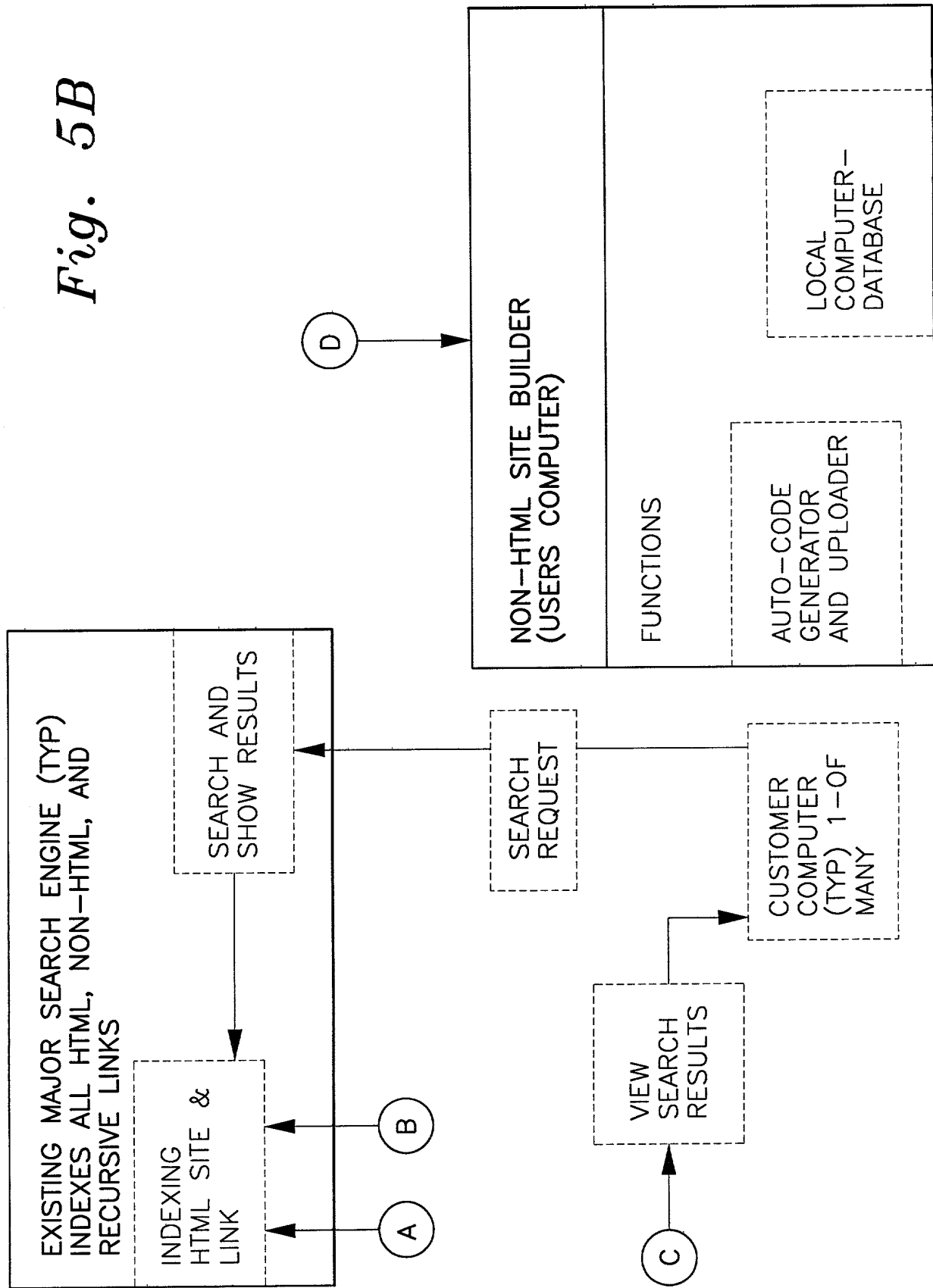


Fig. 5B

1 OF MANY TYPICAL NON-HTML COMMUNITY SITE

Fig. 6A

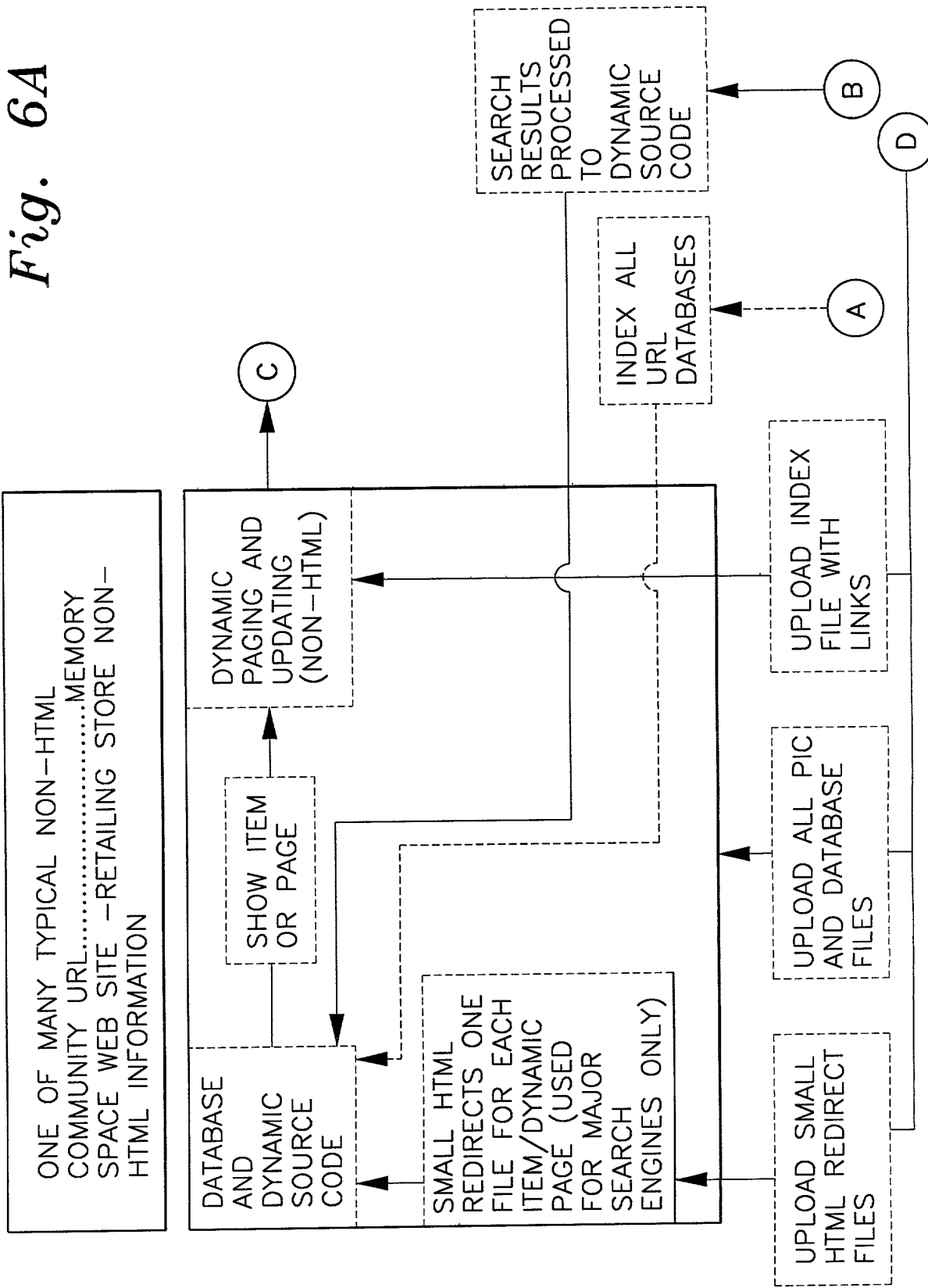


Fig. 6B

